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Inspire

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BY SIMON SINEK |
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Simon Sinek

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With Why: Part 4

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Simon **Start With**

Why How Great

START WITH WHY

shows that the
leaders who've
had the greatest
influence in the
world all think,
act, and
communicate the
same way -- and
it's the

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opposite of what everyone else does. Sinek calls this powerful idea The Golden Circle, and it provides a framework upon which organizations can be built, movements can be led, and people

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can be inspired.

Inspire
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How Great To
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...

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shows that the
leaders who've
had the greatest
influence in the
world all think,
act, and

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Great Leaders communicate the same way – and it's the opposite of what everyone else does. Sinek calls this powerful idea The Golden Circle, and it provides a framework upon which organizations

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...

Simon Sinek
describes in his
book "Start with
Why: How Great

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Leaders Inspire
Everyone to Take
Action" how
leaders and
companies should
work as a series
of circles, i.e.
"The Golden
Circle" - the
why, how, and
what. This idea
explains why
organizations
and leaders

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others.

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by Simon Sinek:

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how great
leaders inspire
action...

Take Action

**Simon Sinek -
Start With Why -
TED Talk Short
Edited**

The golden
circle diagram,
redrawn from
Start with Why.
Sinek says

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people are
inspired by a
sense of purpose
(or "Why"), and
that this should
come first when
communicating,
before "How" and
"What". Sinek
calls this triad
the golden
circle, a
diagram of a
bullseye (or

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concentric
circles or onion
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"Why" in the
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(representing
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or purposes),
surrounded by a
ring labeled
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(representing
people's
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Start With Why - Earthgifts

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organizations
start with WHY,
but only the
great ones keep
their WHY clear
year after
year.” ? Simon
Sinek, Start
with Why: How
Great Leaders

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to Take Action.

160 likes. Like.

“Great companies

don't hire

skilled people

and motivate

them, they hire

already

motivated people

and inspire

them.”.

Start with Why

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Quotes by Simon

Sinek -

Goodreads

Simon Sinek

explores how

leaders can

inspire

cooperation,

trust and

change. He's the

author of the

classic "Start

With Why"; his

latest book is

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"Leaders Eat Last." Simon Sinek explores how leaders can inspire cooperation, trust and change.

**Simon Sinek: How
great leaders
inspire action |
TED Talk**

They realized

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that people

won't truly buy

into a product,

service,

movement, or

idea until they

understand the

why behind it.

Start with Why

shows that the

leaders who've

had the greatest

influence in the

world all think,

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Great Leaders
act, and
communicate the
same way - and
it's the
opposite of what
everyone else
does. Sinek
calls this
powerful idea
The Golden
Circle, and it
provides a
framework upon
which

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Great Leaders
can be built,
movements can be
led, and people
can be inspired.

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...

1. Behavior
needs to
reinforce the

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Why. 2. Be
authentic. Know
your Why and
align ALL
decisions,
actions and
communication
with the Why. 3.
Guiding
principles need
to be focused
around
meaningful,
action

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statements, not nouns. - Say: find creative ways to solve problems, instead of innovation. 4. Ignore the competition. Only focus on the Why.

**Start With the
Why (Book**

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Read PDF Start With Why How (Summary)

Simon Sinek describes in his book "Start with Why: How Great Leaders Inspire Everyone to Take Action" how leaders and companies should work as a series of circles, i.e. "The Golden Circle" - the

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Great Leaders
Inspire
Everyone To
Take Action

why, how, and
what. This idea
explains why
organisations
and leaders
inspire the
others.

**Start With Why:
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Leaders Inspire
Everyone To Take**

...

START WITH WHY

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PORTFOLIO

**(PDF) START WITH
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LEADERS INSPIRE
EVERYONE TO ...**

Decisions that
start with WHY
literally win

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Great Leaders
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hearts and
minds. And, when
we're inspired
by a product or
brand, it even
becomes a mirror
of who we are.

To build
loyalty, you
need to (a)
inspire people
with WHY, (b)
adopt inside-out
communication

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with an alignment of
Inspire
your Why, How
Everyone To
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**Book Summary -
Start with Why:
How Great
Leaders Inspire
...**

He wrote Start

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With Why: How
Great Leaders
Inspire Everyone
to Take Action
to explore his
idea of the
Golden Circle,
what he calls "a
naturally
occurring
pattern,
grounded in the
biology of human
decision making,

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that explains
why we are
inspired by some
people, leaders,
messages and
organizations
over others."

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START WITH WHY
shows that the
leaders who've
had the greatest

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influence in the world all think, act, and communicate the same way — and it's the opposite of what everyone else does. Sinek calls...

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Everyone to Take

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The tone of
"Start With Why"

comes off as

very

Instructive. For

example, "There

are only two

ways to

influence human

behavior: you

can manipulate

it or you can

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(p.17). The narrative voice that Sinek chose to write with is very instructive by saying "you" opposed to "it".

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